

# WELCOME



The 14th  
**SURIMI INDUSTRY FORUM**  
The 22nd  
**OSU SURIMI SCHOOL**

Sponsored by

**PLATINUM – UniSea, Maruha Nichiro North America Group, Trident Seafoods, American Seafoods**

**GOLD – Shining Ocean, Flottweg, Takasago USA, ASMI**

**SILVER – Glacier Fish, Pacific Blends, Activ International, San Arawa S.A., King & Prince Seafood, Aquamar, GEA Westfalia, Beck Pack Systems, Horn/Smart Salt, Roquette America, Future Seafood, LM Foods, Pacific Seafood, Arctic Storm Management, Allied Blending, Alfa Laval, Texture Technologies, DSM, and T Hasegawa.**

(Listed as confirmed)

**Oregon State University & U.S. Surimi and Surimi Seafood Industries**

**Mon – Thu, April 21 – 24, 2014**



# **Congratulations!**

**15-Year Sponsorship Award:  
Trident Seafoods**

**10-Year Sponsorship Award:  
Shining Ocean, Pacific Blends, Aquamar, Alfa Laval**

**5-Year Sponsorship Award:  
Texture Technologies Inc**

**First time sponsor:  
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**The 22<sup>nd</sup> OSU Surimi School (April 21-23, 2014)**



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Maruha Nichiro Holdings, Inc.



CELEBRATING OUR  
25<sup>th</sup>  
1985 YEAR 2010  
**transOCEAN**  
Products



**CONTACT:**  
**Rick Dutton**  
President, Westward Seafoods  
[rick.dutton@westwardseafoods.com](mailto:rick.dutton@westwardseafoods.com)

**CONTACT:**  
**Murry Park**  
President, Trans Ocean Products  
[kawakita@trans-ocean.com](mailto:kawakita@trans-ocean.com)

# Trident Seafoods Corporation

*is proud to support OSU Surimi School*

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5303 Shilshole Ave. N.W.  
Seattle, WA 98107-4000  
U.S.A.

(206) 783-3818; (800) 426-5490



*From the Source to the Plate®*

PROUD SUPPORTER OF THE  
OSU SURIMI SCHOOL AND THE SURIMI INDUSTRY FORUM

Committed to producing  
the finest, sustainably caught  
surimi products

**F/T AMERICAN DYNASTY**

**F/T AMERICAN TRIUMPH**

**F/T NORTHERN EAGLE**

**F/T NORTHERN JAEGER**

**F/T OCEAN ROVER**

**PLATINUM SPONSOR 2014**

The logo for American Seafoods Company features a stylized blue wave icon to the left of the company name. The name "AMERICAN SEAFOODS" is written in a bold, black, sans-serif font, with "AMERICAN" on the top line and "SEAFOODS" on the bottom line. Below this, the word "COMPANY" is written in a smaller, black, sans-serif font, with each letter spaced out.

**AMERICAN  
SEAFOODS**  
C O M P A N Y

2025 First Avenue Suite 900 Seattle, WA 98121 USA  
P: +1 (206) 448-0300 F: +1 (206) 374-1707  
[www.americanseafoods.com](http://www.americanseafoods.com)

# Shining Ocean



## The Cutting Edge Of Innovation In Surimi Seafood

Shining Ocean is one of the early pioneers of the American surimi seafood industry. Surimi-based products like kamaboko and fish sausages have been staples of the Japanese diet for many centuries. Starting in the mid-1980s surimi became a popular part of the American food industry with the development of a new type of product that resembles the taste and texture of shellfish. Founded in 1985 in Seattle, WA, Shining Ocean created the Kanimi brand and quickly helped to usher in two decades of explosive growth in the surimi seafood industry. In 2003 we moved into our new, state of the art production facility in Sumner, WA.

**Shining Ocean, Inc.**  
Tracey Schwartz (President)

1515 Puyallup Street  
Sumner, WA 98390  
Phone: 800-935-6464  
Web: [www.kanimi.com](http://www.kanimi.com)

**Gold Sponsor 2014**



## Takasago's Four Business Divisions

Takasago has four business divisions: flavors, fragrances, aroma chemicals, and fine chemicals. By effectively harnessing the Group's management resources in each region, Takasago brings our customers across the globe high-quality products and services they can trust.

**Flavors**

**Fragrances**

**Aroma Chemicals**

**Fine Chemicals**

**Gold Sponsor 2014**

### Takasago International Corporation (U.S.A.)

Brian Buck (GM): [bbuck@takasago.com](mailto:bbuck@takasago.com)

Kazuo Abe (Sales): [kabe@takasago.com](mailto:kabe@takasago.com)

4 Volvo Drive, Rockleigh, NJ 07647

1-202-767-9001



# ASMI



HOME

## Mission Statement:

The Alaska Seafood Marketing Institute (**ASMI**) is a marketing organization with the mission of increasing the economic value of the Alaska seafood resource through:

- Increasing positive awareness of the Alaska Seafood brand
- Collaborative marketing programs that align ASMI and industry marketing efforts for maximum impact within the food industry
- Long-term proactive marketing planning
- Quality assurance, technical industry analysis, education, advocacy and research
- Prudent, efficient fiscal management

## CONTACT:

**Mike Cerne**

Executive Director

[mcerne@alaskaseafood.org](mailto:mcerne@alaskaseafood.org)

**Randy Rice**

Seafood Technical Program Director

[rrice@alaskaseafood.org](mailto:rrice@alaskaseafood.org)

**Gold Sponsor 2014**

# Glacier Fish Company



**Pioneering the Alaska Ground Fish  
Industry with Sustainable Fisheries**

Contact: Merle Knapp, VP – Sales and Marketing

1200 Westlake Avenue North

AGC Building Suite 900, Seattle, WA 98109

Telephone: (206) 298-1200 Fax: (206) 298-4750

## **Major Products:**

Frozen-at-Sea Alaska Pollock

Alaska Pollock Surimi & Pollock Roe

Frozen-at-Sea Alaska Cod

Alaska Snow Crab


Alaska King Crab

***Northern Glacier***

***Pacific Glacier***

***Alaska Ocean***

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2014

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***Serving the Surimi industry with:***

- ▶ ***Rapid high-volume manufacturing***
- ▶ ***Custom dry blending solutions***
- ▶ ***Superior raw materiel prices***

tel: 604-945-4600

email: [sales@pacificblends.com](mailto:sales@pacificblends.com)

web: [www.pacificblends.com](http://www.pacificblends.com)



**ACTIV** ♦ **INTERNATIONAL**  
**LE MEILLEUR DU GOUT**

**Flavors**

**Natural Extracts**

**Culinary Bases**

**Seasonings**

**Aromas**  **Colorant**  
de los Andes S.A.C.

**Carmines**

**Annatto**

**Colorings**

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**ACTIV INTERNATIONAL SAS**

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BP 525 - ZI Mitry Compans  
**77295 MITRY MORY -**  
[Tél. : +33 \(0\) 1 64 67 91 71](tel:+330164679171)  
[adv@activ.fr](mailto:adv@activ.fr)

HACCP, Halal certified.

**ACTIV USA**

4005 20th Ave West  
Suite 220  
West Wall Building  
Fishemern's Terminal  
(206) 378-0669  
[karl@activ-usa.com](mailto:karl@activ-usa.com)



**OSU**  
Oregon State  
UNIVERSITY

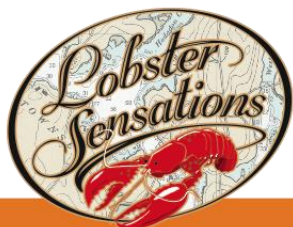
**SURIMI  
SCHOOL**

KING &  
PRINCE  
SEAFOOD

Sea. Taste. Enjoy!™



King & Prince® Seafood produces a wide range of value added seafood including premium surimi products under a variety of brands, King & Prince® Sensations®, Pride of Alaska™, Dutch Harbor® and Mrs. Friday's®. With surimi production facilities in Redmond, WA, King & Prince® Seafood distributes its premium surimi products to the U.S., Canada, and Europe.



Pride of Alaska™



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# Aquamar Inc



**Aquamar**  
Quality Surimi Seafood Products

Quality Surimi Seafood Products



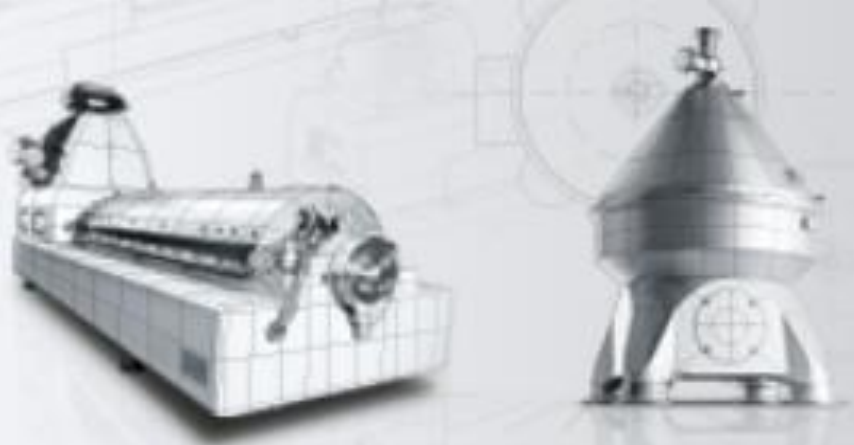
10888 7<sup>th</sup> Street  
8 Rancho Cucamonga  
CA 97130

888-481-0302  
info@aquamar.ent



**Silver Sponsor 2014**

**Aquamar Inc** has over 80 years of combined surimi seafood experience, proprietary state-of-art- production technology and operational efficiencies to produce premium quality surimi seafood. Our mission is to provide the highest product quality and value, while building customer satisfaction through superior services.



## GEA Westfalia Separator Group



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*We live our values.*

**Excellence • Passion • Integrity • Responsibility • GEA-versity**

Vlad S. Yanovsky

Cell: + 1 201 600-1180; e-mail: [Vlad.Yanovsky@gea.com](mailto:Vlad.Yanovsky@gea.com)



**Beck**  
Pack Systems, Inc.

Silver Sponsor 2014

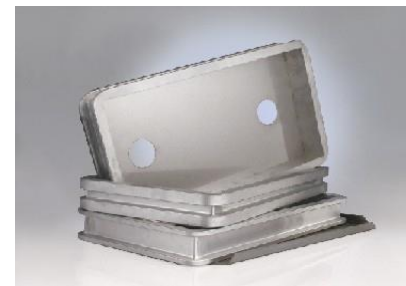
As the world's leading manufacturer and supplier of special waxed liners (inner cartons) and freezing frames for making frozen blocks of fish, surimi, chicken, fruit, and meat in plate freezers, we will be happy to put our 40 years of experience at your disposal.

**Beck Pack Systems, Inc. · PO Box 709 · Preston, Washington, USA · 98050**

**Telephone: +1 425 222 9515 · Fax: +1 425 222 9010**

**Michele Pfeffer, President**

**[Sales@BeckPackSystems.com](mailto:Sales@BeckPackSystems.com)**





Robin Oyama  
 Sr. Account Manager  
 E.T. Horn Company  
 CE 360-561-9298  
 FX 360-459-1287  
 royama@ethorn.com



FoodTech serves the food industry, with an emphasis in the health and wellness sector, by providing a variety of specialty food ingredients including: hydrocolloids, starches, maltodextrins, proteins, lecithins, soy flour, anti-caking agents, emulsifiers, yeast extracts, flavors, high-stability oil, gum acacia, mineral salts and natural colors.

Our FoodTech team is comprised of technically trained industry professionals that service principals and customers by providing formulations, knowledge, problem-solving expertise and superior customer service.



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Deborah Rolf  
 Oakridge Center  
 2641 Hwy 4 Suite 7, Arnold, CA 95223  
 Phone 1-209-795-1019  
 email: deborah.rolf@smartsalt.com

Nutrition Facts	Amount/serving	% DV*
Serv. Size 1/4 tsp (1.2g)	Total Fat 0g	0%
Servings 74	<b>Sodium 236mg</b>	<b>9%</b>
<b>Calories 0</b>	Potassium 168mg	7%
*Percent Daily Values (DV)	Magnesium 28mg	7%
based on a 2,000 calorie diet.	Total Carb. 0g	0%
	Protein 0g	0%

# Future Seafood, LLC

[www.futureseafood.com](http://www.futureseafood.com)

18324 Ridgefield Road NW  
Shoreline, WA 98177 USA  
Phone: +1-206-801-7784

Contacts: Lisa Torgersen [lisa@futureseafood.com](mailto:lisa@futureseafood.com)  
Pascal Guenneugues [pascal@surimi.us](mailto:pascal@surimi.us)



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**Future Seafood, founded in 2001 to support the Surimi industry, has grown into a leading worldwide purchaser and supplier of Surimi and seafood worldwide. With offices or representatives in North America, South America, Eastern Europe, Western Europe, Asia, Southeast Asia, India, and China, the Future Seafood group today includes many companies with common management, sourcing and development activities. Our distinct team has numerous years of experience in every aspect of the seafood industry. From harvesting to processing to additives and colorings, we strive to work closely with both suppliers and customers to meet their individual requirements and goals. Future Seafood remains committed to develop and supply Surimi and seafood based on the needs of our unique and diversified customers around the globe.**

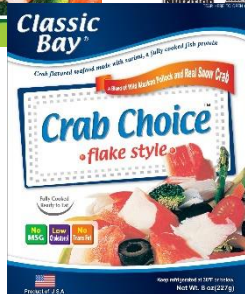
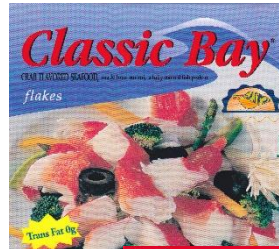


Proud Sponsor of OSU Surimi School



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- Flexibility
  - Specialty
  - Satisfaction



The Best Choice For Premium Quality Surimi Seafood!



# Pacific Seafood

Since 1941

## Silver Sponsor 2014

Established in 1941 as a small retail shop in Portland, OR., Pacific Seafood has become a leader in the seafood industry. Based around our Diamond Philosophy and commitment to, “Consistently doing your best and always striving to do better,” we can provide you the freshest seafood available.

### Products



Salmon, Halibut, Shrimp, Tuna,  
Dungeness Crab, King Crab, Cod, Whiting

With processing plants stretching along the Pacific Coast from Alaska to Mexico and distribution facilities in Washington, Oregon, California, Utah, Nevada, Arizona & Texas, we are a vertically-integrated company dedicated to excellence and delivering to our customers both the best products and the best service.

Contact: Dan Obradovich

Tel: 503-905-4517

[dobradovich@pacseafood.com](mailto:dobradovich@pacseafood.com)

16797 S.E. 130th Ave.

Clackamas OR 97015, USA

# Arctic Storm Management Group, LLC

Arctic Storm Management Group, LLC  
2727 Alaskan Way, Pier 69  
Seattle, WA 98121

**Phone:**

(206) 547-6557 (800) 929-0908

**Email:**

Corporate: [office@arcticstorm.com](mailto:office@arcticstorm.com)

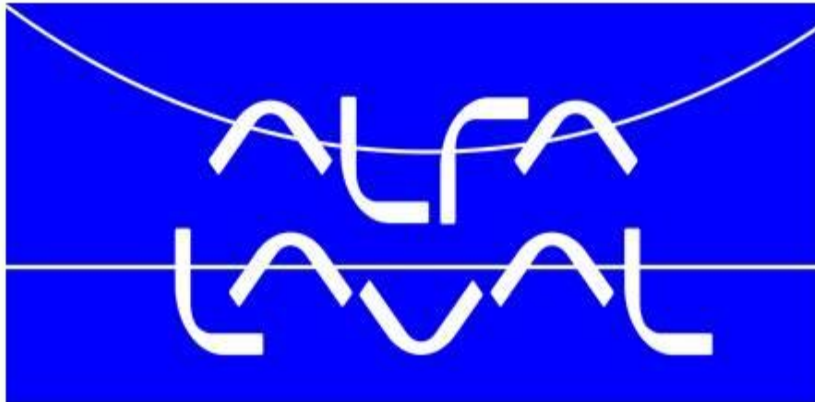
Human Resources: [hr@arcticstorm.com](mailto:hr@arcticstorm.com)



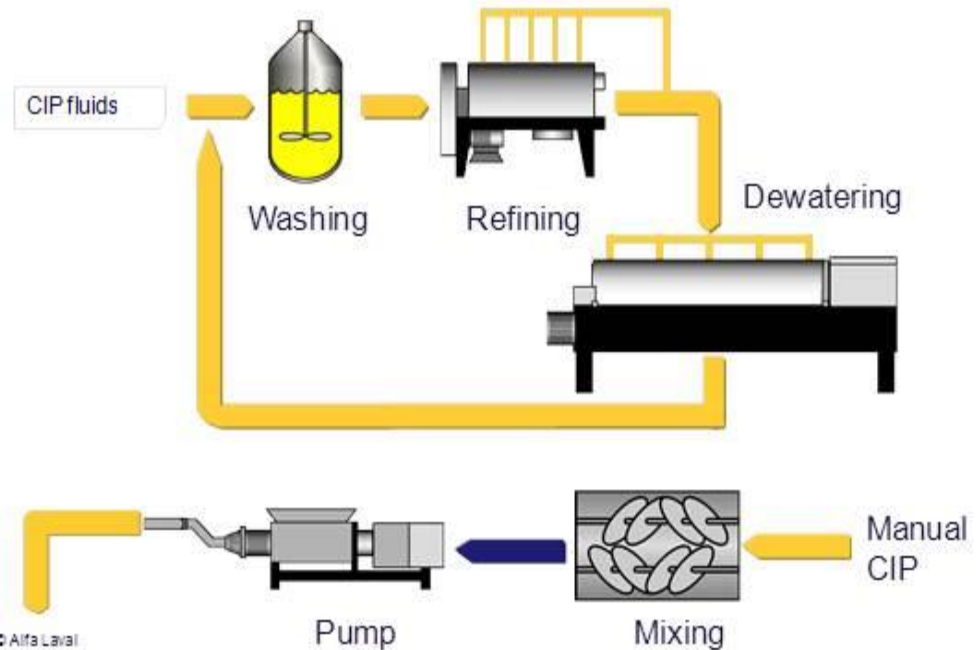
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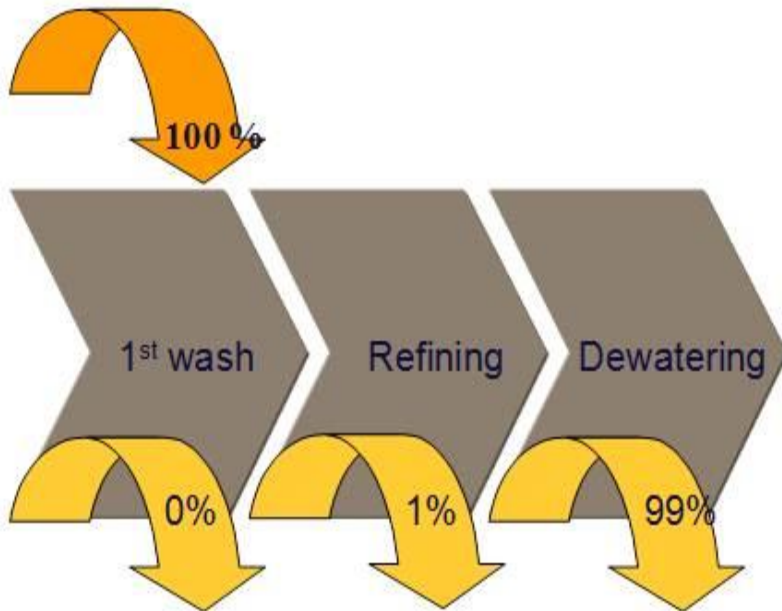


## AlfaPlus™ CIP process



## Dewatering Conventional vs AlfaPlus™

AlfaPlus™ Surimi Process



**Contact:** Silver Sponsor 2014

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**Jeff Logan**

Tel direct: 978-463-6340

[jeff.logan@alfalaval.com](mailto:jeff.logan@alfalaval.com)

# Texture Technologies

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Exclusive Distributor of **Stable  
Micro System's Texture  
Analyzers** in North America

**Marc Johnson - President**

798-468-9969 office

914-472-0531 NY office

6 Patton Drive,

Hamilton, MA 01982

marcj@texturetechnologies.com

**Jim Fabry – Western Region Mgr.**

760-440-9230 office

760-470-1687 cell phone

jimfabry@cox.net

[www.texturetechnologies.com](http://www.texturetechnologies.com)

**Better Instrument –**  
*Accurate and Consistent Results*  
**for the Surimi Industry !**



**TA.XT Express**

DSM is a leading global vitamin, carotenoid, nutritional lipid, premix and nutraceutical manufacturer committed to innovation

## DSM Carotenoids

*Delivering appetizing, vibrant, nature-identical color to your surimi products*



## MEG-3® Fish Oil

*The most trusted source of EPA/DHA omega-3 from fish oil*



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[hnh-marketing.dnpna@dsm.com](mailto:hnh-marketing.dnpna@dsm.com)

# DSM Nutritional Products

*You have bigger fish to fry. Let DSM help you formulate with innovative solutions in coloration and nutritional lipids to help boost your surimi sales.*

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**T. HASEGAWA USA INC.**  
**flavors | fragrances**

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T. Hasegawa is among the 10 largest flavor manufacturers in the world, with production facilities in Japan, China and the United States.



T. Hasegawa U.S.A. is headquartered in Cerritos, California. The Production Facility of 56,000 square feet houses Operations, including production, warehousing, purchasing, and customer service. Our Administration building (35,000 square feet) houses our flavor and application labs, along with sales and administration.

T. Hasegawa USA has an extensive library of flavors available for your evaluation. Flavors



requested today will be on your desk the next day with Flavor Express. If you can't find exactly what you are looking for, please contact your salesperson. We will comb through our extensive flavor portfolio of unlisted

flavors to meet your request

**14017 East 183rd Street, Cerritos, CA 90703, USA**

